

Personal Data

Name : Hüseyin KULAKSIZ
Birth : Türkiye / 01.05.1967
Military Service : 1994-1996
Marital Status : Married (1 Daughter)
Driving License : Class B
Address : Çorlu/Tekirdağ
Mobile Phone : 0532 292 46 17
Email : hkulaksiz7@gmail.com



Summary

As a professional raised in Germany – with schooling in Bergisch Gladbach – I speak German at a native level.

As Plant Manager at WKS Istanbul, I led a team of 40, optimized budgeting processes, and refined cash flow systems through precise actual vs. budget analyses. My strength lies in structuring complex workflows and systematically closing efficiency gaps.

At SE Automotive (Volkswagen Bordnetze / Türkei), I transformed logistics through innovative solutions: Relocating a warehouse during ongoing production – achieved in 2.5 days using 40 truck-trailers – showcases my ability to deliver critical projects under pressure. Earlier, I developed IT tools to integrate IBM AS400 data into Excel, reduced inventory costs via an ABC system, and drove sustainable process improvements.

As founder of Elitnet Yazılım, I built "www.excel.web.tr," a scalable platform that anticipated market needs. Internationally, I led a company in Romania, managing multimillion-dollar import/export deals and multicultural teams.

My technical expertise, leadership strength, global perspective, and strong foreign language skills enable me to tackle operational challenges with strategic foresight.

Professional Experience

Garant International

International trade; Import/Export of consumer goods; Employees: 10; Location: Bucharest / ROMANIA

Employment Period: 1992 - 1993

Job Description: Company Manager

- Managing the company in Romania.
- Preparing and tracking customs procedures.
- Handling all financial transactions of the company.
- Monitoring local market needs to identify import opportunities.
- (Example: Imported \$1 million worth of potatoes from Turkey and sold them to a local retail chain for \$2 million.)

EKOL Giyim Tekstil

Clothing manufacturer; Istanbul / TURKEY

Employment Period: 1993 – 1994

Job Description: Customer Representative (for well-known UK clients like Miss Selfridge) and procurement of accessories.

- Preparing quotations based on customer requests.
- Creating fabric and clothing samples for orders.
- Procuring accessories such as labels, zippers, etc., according to the production plan.
- Monitoring production progress.
- Tracking delivery schedules to ensure deadlines are met.

Military Service

Period: 1994 – 1996

Kiraz Eğitim Bilgisayar

Computer Education; Istanbul / TURKEY

Employment Period: 1996 – 1997

Job Description: Instructor for Microsoft Office products (Windows, Excel, Word, Access).

SE Otomotiv Teknolojileri A.Ş. (Volkswagen Bordnetze Türkiye)

SE Otomotiv Teknolojileri A.Ş. (Volkswagen Bordnetze Turkey)

Automotive industry; Production of cable harnesses; Employees: 2,000; Çerkezköy/Tekirdağ/TURKEY

Employment Period: 1997 – 2006

Job Description:

1997 – 2002: Logistics Planning Specialist

2002 – 2006: Process Manager for Material Procurement in Logistics

- Developed a system to transfer demand planning data from IBM AS400 to MS Excel.
- Created a program to process demand planning data for determining required materials (saved approx. 25 overtime hours per person per month).
- Managed production planning to assess short, medium, and long-term personnel needs.
- Supervised main warehouses to optimize stock levels.
- Implemented an A/B/C system for materials to reduce storage costs.
- Developed various programs to identify errors in bill of materials and demand planning.
- Major Project: Planned and executed the complete relocation of a warehouse from one site to another while keeping production running at both locations.
(Completed in 2.5 days using 40 trucks without any production downtime.)

Elitnet Yazılım Hizmetleri Ltd.

Internet services; Creating websites based on customer requirements; Çorlu/TURKEY

Employment Period: 2006 – Present

Job Description: Founder and Owner

Major Project:

Founded an MS EXCEL knowledge-sharing forum.

www.excel.web.tr currently has approximately 270,000 members.

WKS Istanbul Tekstil Kalite Kontrol Hizmetleri Ltd.

The WKS Group is a German textile quality control company. WKS Istanbul is the Turkish branch of this organization. The company inspects finished textiles or raw fabrics based on customer specifications and reports the findings.

Employment Period: 2022 – 2025

Job Description: Operations Manager

Responsibilities:

- Leading a team of 40 employees.
- Budget planning for the Turkish branch.
- Monthly actual vs. budget comparisons and implementing corrective measures.
- Cash flow monitoring.
- Planning weekly payments.
- Coordinating technical operations with customers and suppliers.

Languages and Skills

- Languages: Turkish (Native) / German (Fluent) / English (Good) / Romanian (Basic)
- Computer Knowledge: MS Office, AS400, TYPO3, Processwire, Photoshop, PHP, jQuery, HTML
- Material procurement, process optimization in logistics, error detection, and process improvement.

Trainig

- Presentation and Rhetoric
- Basics of Business Administration
- MS Project
- Demand Planning
- Lotus Notes

- ISO 9000 (2000)
- Foreign Trade
- ERP Systems
- Various IT Training

Certificates can be provided upon request.

Education

1975 – 1976: Foreigners' Class

Heidkamp Elementary School / Bergisch Gladbach / Germany

1976 – 1980: Elementary School

Heidkamp Elementary School / Bergisch Gladbach / Germany

1980 – 1984: High School

Dietrich Bonnhöfer High School / Bergisch Gladbach / Germany
(Completed up to grade 8 before returning to Turkey)

1984 – 1987: High School

Lüleburgaz High School / Lüleburgaz / Turkey

1987 – 1990: German Language and Literature Studies

Istanbul University / Istanbul / Turkey